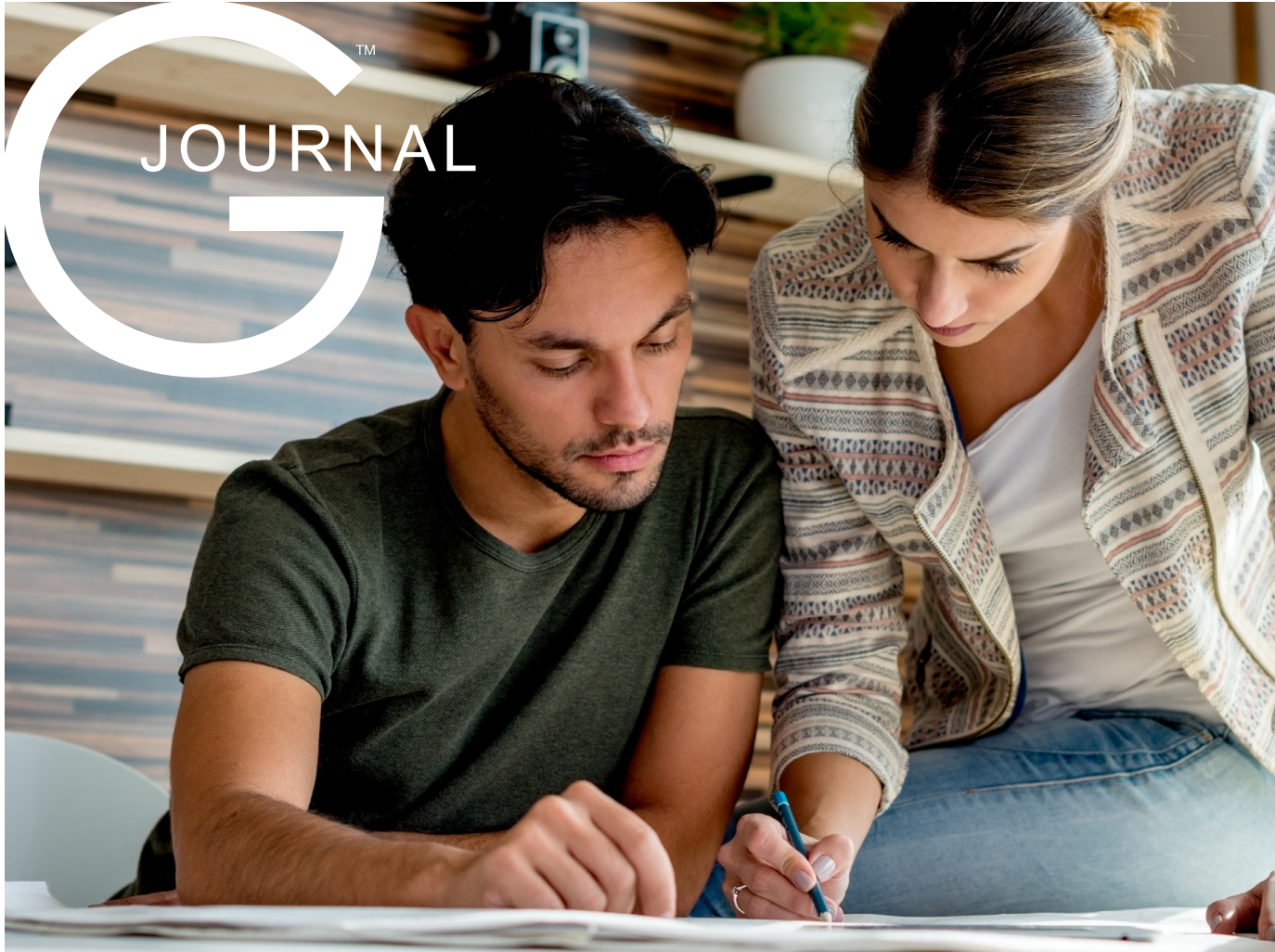


2024 | Issue 1

The Quarterly Journal of the International Secure  
Information Governance & Management Association



# *Running a Successful Shred Event: Strategies for Shred Company Owners*

Profiles in Service

Life Safety Code Effect on Shred Containers

Meet the New Board

i-SIGMA Impact Awards

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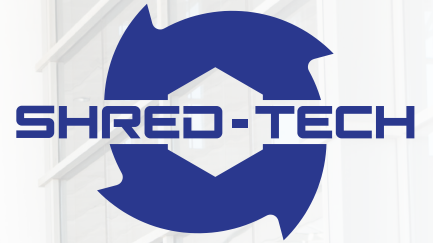


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## FROM THE EDITOR

-Maggie

The season of newness and growth is upon us, and for those coming to the 2024 i-SIGMA Annual Conference & Expo, what better place to kick off the spring season than Music City! The temperature is starting to rise, the sun is staying out a bit longer, and it sets the perfect backdrop for growth and renewal, both in our personal and professional lives. We hope that this issue will inspire you to try new ideas and explore ways to spur growth within your businesses.

In this issue, we invite you to rethink some of the ways you market and promote your business. Learn more from industry veterans about "Running a Successful Shred Day" on page 16.

As far as change within our association goes, on page 22 you can see the faces of our recently elected Board of Director Leaders. All while learning more about past board members on page 10. Their involvement and dedication to our industry has truly left its ever-positive mark.

And while there is a good chance you are reading this issue while with us at the 2024 Annual Conference & Expo, I hope you also take the opportunity to soak up all of the knowledge learned from sessions, networking, and discovering new products and services in the exhibit hall. On page 31 you can learn about just some of the amazing innovative products and services our association's corporate partners have developed, all of which you can see for yourself in the Expo.

We hope that this spring brings you renewed energy and fantastic growth in your professional development and business. See you around the conference halls!

Sincerely,

**Maggie A. Geolat**

i-SIGMA Marketing Specialist



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# i COMMUNITY NEWS

Keep up-to-date on Community News in the association's member-only Facebook Group, i-SIGMA Social, and by following i-SIGMA on LinkedIn.



“Jake & The Crew’s elves have done it again!! Through the JAKE Foundation, Jake, Connor & Crew was able to donate six carts full of toys to the #ToyMountain Campaign in hopes to provide less fortunate children a better Christmas! Happy Holidays from the Crew!”

Holiday Season Cheer! This past holiday season, many of you were in the holiday spirit, celebrating with your co-workers and spreading cheer in the community! “The team at Alpine Shredders enjoying our company Christmas dinner. We wish all our customers and i-SIGMA members the best of health and happiness throughout the holiday season and beyond. Cheers!”



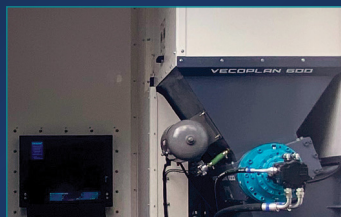
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# PRESIDENT'S MESSAGE

This is my last letter as your president. It has been a pleasure serving and leading the board. It was a great year with many great accomplishments. We were able to launch a new website and a new platform for event registration. This new software will enable members to digitally submit their NAID AAA Certification forms without the need to recreate them every year. Moving forward, you will only need to make any relevant changes to the information previously submitted. This should greatly reduce the administrative time your company in preparing for your NAID AAA Certification. We were able to create a partnership with a health insurance company for all size companies making affordable health insurance an option. We are also working on some additional exciting membership benefits that will be announced in the near future.

Coming alongside Nate in his first year and half as i-SIGMA CEO was exciting. Nate created new processes, systems and efficiencies making i-SIGMA a better organization. His fresh leadership style, experience and hands on approach is exactly what our organization needed.

The conference this year in Nashville should be our best yet with great speakers, fresh faces and a new line up, which the membership has been asking for. Last year's Executive Lunch and Top Golf events were a big hit so they will be repeated and improved for this year's conference.

We're grateful to our vendors, partnerships and members for recognizing the value of i-SIGMA to our industry and for their continued support. None of this would have been possible without the executive committee and the board as a whole.

I'm looking forward to remaining on the board as your Past President and serving my final year on the board and closing out a seven-year run on the i-SIGMA board of directors. I'm excited to see what next year will bring!

Regards,

**Brian Connelly**  
i-SIGMA President

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## *Profiles in Service*

From time to time, the International Secure Information Governance & Management Association (i-SIGMA) spotlights professionals whose dedication and integrity have led to the organization's success... and a better industry.

In this issue of the iG Journal, we have featured four such professionals . . .

# *A Profile in Service:*

## *Renée Pryor of Shred-X & Med-X*



### **Professional Journey**

21 years ago, Renée Pryor joined the RIM industry and the newly started Shred-X business. Today, Shred-X is the largest core secure destruction provider in Australia with 11 NAID AAA certified facilities and operations. Renée has the privilege of working across multiple facets of the business which has provided her with an incredible foundation. As a member of the senior leadership team, Renée is privileged to be a part of the team who steered the company through rapid growth and challenging times, demonstrating a commitment and adaptability in a dynamic environment.

In her current capacity as Head of Sales & Marketing, she leads the sales and marketing teams across Australia, shaping business development and marketing strategies.

### **Time with i-SIGMA**

Renée was elected NAID ANZ chairperson and Global Board member in 2018 which became i-SIGMA ANZ Chairperson and the new Board of Directors in 2019 with the NAID & PRISM Merger. In this capacity, she has led the now named Asia Pacific Advocacy Committee since 2018 and had the privilege of meeting many wonderful people throughout the industry in Australia and also around the world. Renée was honored to work with Paul Hurst during his time on the Board and Bob Johnson assisting with the finalization and implementation of NAID AAA with PSPF endorsement from the previous ASIO T4 certification in Australia, which was and remains a remarkable achievement by NAID.

*“Renée Pryor is top-notch and appreciated by all who have had the privilege to work with her. Her knowledge, insight and dedication to i-SIGMA, its mission and its members is greatly valued. She will be greatly missed!”*

**- Margaret Meier, CSDS**  
UltraShred Technologies, Inc.

### **Comments on Association Involvement**

“I have been involved with NAID in Australia since around 2011 in some capacity, so I guess I’m a foundation member of sorts and have thoroughly enjoyed participating in the growth of the association and now i-SIGMA in the region. I am excited to see i-SIGMA continue to expand throughout the Asia Pacific region as there are a multitude of opportunities for both the association and the industry. The Association provides us as industry members

with a wonderful platform to collaborate and foster relationships with industry leaders.”

### **Advice to Clients**

“Ensuring your service provider has both the right experience and certification, such as NAID AAA & PRISM Privacy+, to support you and your business is so important. Service providers walking the walk and actually doing what they say is key. You want to find a service provider who your business

can grow with, who is transparent and loves their customers. Loving your customers comes down to a company culture where great service & communication is paramount. A service provider who loves their customers will easily be differentiated from the rest.”

### **Advice to Fellow Members**

“Join a committee, attend the annual conference & any events held throughout the year, network with other service providers in your area and take advantage of the great member resources. i-SIGMA provides tried and tested information, advice and support to assist you and your business to help you succeed.”

# *A Profile in Service:*

## *Bowman Richards*



### **Professional Journey**

Bowman Richards is the owner and president of Richards & Richards Secure Shredding in Nashville, Tennessee. He joined the family business in 2008, starting in sales and gradually moving into management. He took over the company in 2018, the same year it sold off its other services (records storage, scanning, data protection) to refocus around its shredding business.

A Certified Secure Destruction Specialist, Bowman has been a member of i-SIGMA and its predecessors since 2008 and currently serves as president of the organization. Previously, Richards served as president elect of i-SIGMA and chair of i-SIGMA's Conflict Resolution Committee, after serving as a member of the committee. He also previously served as the international conference chair for NAID and on the board of directors of PRISM. Bowman is a graduate of the University of Tennessee Knoxville and a member of EO (Entrepreneurs' Organization) in Nashville.

Bowman has been married to his wife Lauren for 15 years, and they have four children: Joye (12), Warren (11), Mary Alwyn (9) and Margaret Lynn (6). The family also has four dogs: Lilly, Ella, Cooper, and Cash. Outside of work, Bowman enjoys golfing and hunting (duck, deer, pheasant, and turkey). He's also involved in the local Christian organization Barefoot Republic.

### **Advice to Fellow Members**

"My number one piece of advice to share with our members continues to be the same as my father's was when we finished his presidency six years ago-because it is so critical to success – Get involved.

*"It's with deep gratitude that I reflect on Bowman Richards' service on our board. His impact has been profound, both on our organization and on me personally. His unwavering confidence in me was instrumental in my journey to CEO. Bowman's leadership, like his approach to hunting, was a masterclass in focus and fearless determination, guiding us through challenges with wisdom. He has been a true beacon, shaping a legacy of resilience and unity that will continue to guide us. Thank you, Bowman, for everything. Your influence will endure long after your tenure."*

**- Nathan Campbell**  
CEO of i-SIGMA

Connect with your colleagues and get involved with i-SIGMA – attend events, serve on committees, run for the board. The more you put into it, the more you get out. Not only will you make a lot of new friends when you get to know your fellow members across the nation and the world, but you'll have trusted peers you can call on for assistance when you need it."

### **Comments on Association Involvement**

"Last year, a Civil War-era cannonball was somehow mixed in with a load of paper to be shredded. When that big hunk of iron hit my company's shredder blade, it broke it. This normally would

have cost us a lot of time and productivity, because it can take at least a month to get a new shredder blade. But we were up and running again in 24 hours thanks to a fellow i-SIGMA member who has the same kind of shredder and had an extra blade on hand. i-SIGMA saved the day!"

## *A Profile in Service:*

# *Thomas J. Seibert, VRC Companies, LLC*



### **Professional Journey**

Thomas Seibert currently is employed by Vital Records Control as its General Counsel where he is responsible for managing VRC's legal department to support VRC's business operations with strategic legal guidance, all intended to ensure the integrity of its corporate governance conventions.

VRC Companies, LLC. dba Vital Records Control™ (VRC) was founded in 1988 in Memphis, TN. Since then, VRC has become a leader in providing high-quality records and information management (RIM) solutions. VRC's solutions are tailored to meet the needs of organizations that require secure RIM services and storage of confidential records on a national scale, with more than 100 secure facilities nationwide. VRC's national footprint covers 70+ metropolitan markets which allows it to conduct business in all 48 states of the continental USA, Alaska, and the Bahamas. VRC provides essential RIM services to tens of thousands of small, medium, and large organizations in diverse industries.

Before joining Vital Records Control, Tom was owner and CEO of an independent record storage company that provided commercial RIM services in the west Florida market for more than 30 years. He continues to stay active in the RIM industry as member of its relevant trade associations, and has served on a number of their boards, including that of PRISM International. While serving on the PRISM International board Tom was a member of the board appointed merger committee which was tasked with merging PRISM International and NAID to form i-SIGMA. Tom has been a director on the i-SIGMA board

since its inception and continues to serve there today. Tom served on the merger task force as a director under the PRISM International Board of Directors. "I'm most proud of the work that I was involved in to facilitate the merger of the PRISM and NAID associations. The two industries are significantly more prepared for the future, now as one entity."

*"Cool, calm and collected – Tom is level headed and brings a level of critical thinking and expertise that, as a board member, is invaluable. Tom is also a great person and fun to be around. An overall asset to our board."*

**- Brian Connelly**  
All Points Mobile Shredding

### **Comments on Association Involvement**

As a medium-sized independent operator in business from the early 1990's until 2019, Tom gained an unquantifiable volume of business acumen from the relationships he formed with other association members over that period of time. "This knowledge helped me grow my business at an accelerated pace."

### **Advice to Clients**

As a client looking to find the best service provider, ensure that the provider has the accreditations required to operate in a responsible capacity in the industry. "Of course, they should start with i-SIGMA as a way to vet any service provider."

### **Advice to Fellow Members**

If your goal is to learn as much as you can about the industry, participating in some volunteer capacity would be an enormous step in building relationships with your peers and will last a professional lifetime and beyond. "Get involved in any way you can, at any level."

# A Profile in Service:

## Giovanna Spadoni of OMTRA

### Professional Journey

Giovanna Giulia Spadoni is a third-generation entrepreneur in her family's business, boasting 16 years of experience in the Record and Information Management (RIM) industry. She currently holds the position of CEO at OMTRA, making her the first woman to do so in the company's history. OMTRA is a certified Ecovadis, B Corp and it's working to obtain a gender equality certification. Her expertise in information management has been cultivated through professional and personal experiences at Richards & Richards in Nashville (USA), Kent Records Management in Grand Rapids, Michigan (USA), and Wincanton in Ireland (Europe). Established in 1956 by her grandfather Silvio as a logistics and transportation company, OMTRA, under the leadership of Giorgio, the current president, spearheaded archiving and storage activities in Italy in 1969. The company has consistently adhered to US standards and maintained an international perspective.

Under Giovanna's stewardship, OMTRA is now diversifying its offerings to include consultancy services on information governance and sustainability strategies, with a particular focus on ESG (Environmental, Social, and Governance) topics.

### Time with i-SIGMA

OMTRA, together with Giorgio, has been actively involved with PRISM International since 1993 (at an international summit in Seattle, and at that time the association was named ACRC, Association of Commercial Records Centers), and the first PRISM International Summit that Giovanna attended was in Daytona around 2008. Currently, Giovanna has the honor of serving on the i-SIGMA Board of Directors since 2020 and as Chairman of the RIM Divisional Leadership Committee since 2019. Additionally, in 2020, she was awarded member of the year. During the 2023 i-SIGMA conference in Las Vegas, Giovanna and Giorgio delivered a speech titled: "Historical Archiving: A New and Sustainable Business Opportunity." With this presentation, we explored the strategic value of historical archiving and its sustainability over time.

### Comments on Association Involvement

Giovanna is proud of the role she plays within the Association. To her, i-SIGMA is a family that has provided and continues to provide opportunities for ongoing personal and professional growth. This

association offers the opportunity to exchange ideas, resources, and expertise, helping its members foster synergies and stay updated.

Giovanna thanks the association and attributes great importance to the principles that i-SIGMA has instilled in her: loyalty, transparency, and ethical conduct.



*In my capacity as CEO of NAID and i-SIGMA, I had the honor of working with Giovanna on a number of important industry initiatives for more than a decade. It has been extremely gratifying to watch her industry leadership grow, ultimately earning her the highest respect from colleagues around the world. It was always clear that she made working in her clients' interest the cornerstone of her success and it is no wonder that OMTRA continues to thrive.*

- Robert Johnson, CSDS, CIPP/US, CIPP/

### Advice to Clients

"Stay updated and seek a long-term partnership with your provider. Look for a provider with real expertise in the Records Information Management industry, and who has sensitivity to ESG (Environmental Social Governance) issues, certified, and with a global vision. Your provider should guide you through processes and teach you how to manage information correctly, establish internal policies, obtain certifications, and, above all, understand your needs. The common goal of both the client and the provider is to become excellent partners."

### Advice to Fellow Members

My advice is absolutely to create a network, build professional and personal relationships, be actively involved in i-SIGMA Committees, and continue improving your skills, always with an international perspective (look beyond the ocean as well). Share opinions, express your ideas, and don't hesitate to ask. The three winning pillars are: collaboration, communication, and transparency.

### Anything Else you would like us to include, or you want to mention in this profile?

Working together works. This has always been my favorite phrase. Be brave, be international, and look to the future. What this association and my family business have taught me is to focus on the long term, investing in the new generations. It's essential to stay updated, studying, and analyzing what is happening worldwide. Creating a culture in information management, considering consultancy as active and concrete support for your clients, and growing in current and important themes such as Sustainability (ESG and CSR).

# i-SIGMA Has Launched a New Portal for Members!



## 1. Setup & Login

When you visit [isigmaonline.org](http://isigmaonline.org), you will see the “Member Portal” button in the top right corner. Click on this and you will see a new login page. Click “Set Up Account” and follow the steps to get your account set-up and synced.

MEMBER PORTAL



## 2. Update Info

When you are on the new portal, look around and make sure your companies current information is up to date. This includes employees, company address, phone number, etc.

MY CONTACT PROFILE



## 3. Utilize Your Portal!

1. Register for i-SIGMA Events
2. Pay Your Membership Dues
3. Find Members Only Sample Contracts and Documents
4. Apply and Renew i-SIGMA NAID AAA and PRISM Privacy+ Certifications

# Running a Successful Shred Event: Strategies for Shred Company Owners

By Gina Lentine

*For shred company owners, orchestrating a successful Shred Event involves creating an experience that serves the community, enhances your company's reputation, and fosters client relationships. In this article, we'll explore the intricacies of running a Shred Event, considering both customer-hosted events and entirely free shred days.*





## Customer-Hosted Shred Events: Achieving the Balance

Customer-hosted Shred Events strengthen ties with clients and engage the community. To maintain order amid the excitement, set clear rules on the quantity of material participants can bring. This ensures smooth operations, preventing overwhelming trucks and allowing everyone to shred efficiently.

“Balancing excitement with order is crucial in customer-hosted Shred Events. Encourage clients to enforce quantity limits to prevent overwhelming trucks, ensuring everyone gets a chance to shred without compromising efficiency.” - Sean Fredricks, Legal Shred

Adding a fun element, as suggested by Rick Jackson of American Document Services, elevates the event. Consider incorporating games or music to make the experience memorable and reinforce the connection between your company and the community.

Heather Fitzanko of AAA Certified Confidential Security Corp emphasizes extensive advertising at least a month in advance, especially for first-time shred events. Repetition is imperative for awareness. However, caution is advised when scheduling events on weekends, considering potential challenges such as employee overtime and unexpected items causing equipment damage.

## Entirely Free Shred Events: A Charitable Edge

For shred company owners aiming to give back, entirely free shred events can be a powerful tool. Success depends on meticulous planning and effective marketing.

Tying the shred event to a charitable cause enhances public relations and garners media coverage. However, educating participants on what to bring is crucial to maintain the value of your service. A well-organized and valuable event, even in the spirit of charity, prevents the service from being taken for granted and devalued.

Regardless of whether the event is paid or free, managing expenses is crucial. Scheduling Shred Events at the end of workdays minimizes additional costs, creating a win-win situation. The positive impact on public relations and heightened industry awareness outweighs the challenges.

## Key Takeaways: Wisdom from the Shredding Frontlines

Adding flair to the event and emphasizing timely promotion offer valuable insights. Beyond shredding documents, industry professionals recognize the importance of creating memorable experiences and fostering relationships within the community.

“Shred Events are more than just shredding; they’re about building connections. By making the event

memorable, we not only ensure people remember us but also leave a lasting impression on our sponsors.” In the words of Brock Miller, owner of ShredNorthwest, a successful shred event is “NO FIRES! NO ACCIDENTS! BIG SALES!”

In conclusion, running a successful Shred Event requires a delicate balance between business acumen, community engagement, and creativity. Whether navigating customer-hosted events or orchestrating charitable shred days, the goal remains the same: provide a secure, enjoyable, and memorable experience for everyone involved. Let the shredding festivities begin, and may your Shred Events be unforgettable successes that enhance your company’s standing in the community.



### ABOUT THE AUTHOR



**Gina Lentine**, Legal Shred Director of Marketing & Events, i-SIGMA President-Elect.



# Life Safety Code Effect on Shred Containers

*A Must Read if You  
Serve Hospitals!*

By: Jennie Gift, CSDS

The Life Safety Code and reference to FM approved containers have recently started to resurface. i-SIGMA wants to help our members understand the Life Safety Code requirement adopted by CMS in reference to FM-approved Containers. In order to do that we need to first understand where the requirement originated from. The requirement is a part of The Life Safety Code. What is The Life Safety Code? They are a set of fire protection standards designed to provide a reasonable degree of safety from fire or other disasters. It covers construction, protection, and operational features designed to provide safety from fire, smoke, and panic. These codes were adopted by CMS (Centers for Medicare & Medicaid Services) with the National Fire Protection Association (NFPA).

How is The Joint Commission (TJC) involved? The Joint Commission is a peer review organization that provides a primary review of hospitals and healthcare providers. CMS requires providers to have this accreditation to seek 3rd party payment. The Joint Commission surveys organizations once every 3 years, sending in a medical and administrative team to review policies, patient records, professional credentialing procedures, governance and quality improvement programs and adherence to Life Safety Codes.

TJC along with a few other accreditation organizations oversees the safety standards for healthcare organizations in the United States set by the CMS. In May of 2016, the standard concerning the size and location of shred bins for the disposition of confidential patient

records and other sensitive information was updated. The regulations limit shred bin capacity to a maximum of 32 gallons outside of designated hazardous waste areas unless in compliance with sections 18/19.7.5.7.2 of the NFPA 101 (2012).

The reason for these restrictions on the size of a container is that paper is highly flammable. Hospitals don't evacuate like a normal building or facility. Since they have patients that are in beds or on some kind of life support, they protect in place; they only move patients as a last resort. The Life Safety Code limits flammables in an area to reduce the risk of fire or smoke. To be compliant with NFPA Standards: TJC regulations align with NFPA standards, which address broader fire safety concerns in healthcare facilities.

TJC acknowledges that facilities may require bins larger than 32 gallons to handle their shredding volume and protect PHI and PII. To accommodate this need, the regulations allow for larger bins to be placed in a designated hazardous



waste area. These areas typically have specific fire safety measures, such as fire-resistant walls and self-closing doors, to mitigate the increased fire risk from larger amounts of paper material.

The NFPA requirements for a bin approval are as follows:

### 19.7.5.7 Soiled Linen and Trash Receptacles.

#### 19.7.5.7.1

Soiled linen or trash collection receptacles shall not exceed 32 gal (121 L) in capacity and shall meet all of the following requirements:

- (1) The average density of container capacity in a room or space shall not exceed 0.5 gal/ft<sup>2</sup> (20.4 L/m<sup>2</sup>).
- (2) A capacity of 32-gal (121 L) shall not be exceeded within any 64 ft<sup>2</sup> (6 m<sup>2</sup>) area.
- (3) Mobile soiled linen or trash collection receptacles with capacities greater than 32 gal (121 L) shall be located in a room protected as a hazardous area when not attended.

- (4) Container size and density shall not be limited to hazardous areas. 19.7.5.7.2\*

Containers used solely for recycling clean waste or for patient records awaiting destruction shall be permitted to be excluded from the requirements of 19.7.5.7.1

where all the following conditions are met:

- (1) Each container shall be limited to a maximum capacity of 96 gal (363 L), except as permitted by 19.7.5.7.2(2) or (3).
- (2) Containers with capacities greater than 96 gal (363 L) shall be located in a room protected as a hazardous area when not attended.
- (3) Container size shall not be limited in hazardous areas.
- (4) Containers for combustibles shall be labeled and listed as meeting the requirements of FM Approval Standard 6921, Containers for Combustible Waste; however, such testing, listing, and labeling shall not be limited to FM Approvals.

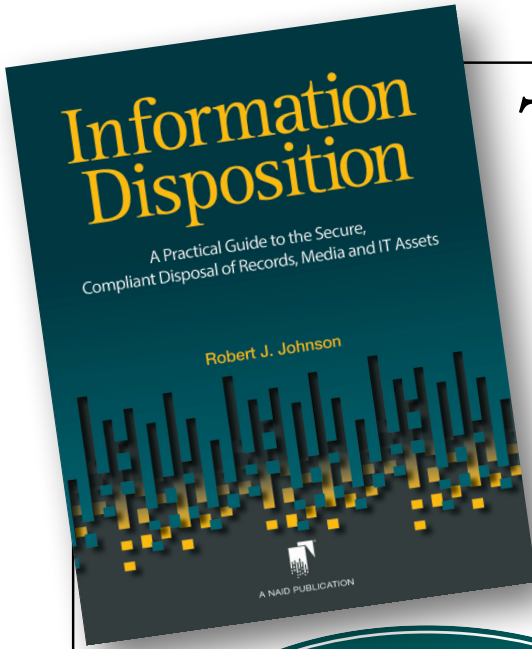
What does this mean for your business? To meet the requirement with the current bins available on the market you will need to keep the bin capacity under 32 gallons. This means an adjustment to the type of containers in your hospital or medical care facilities, longer stop times because you will have an increase in the number of 32 gal containers or the need to wait for staff to unlock the designated hazardous storage area. Hospitals are required to meet and adhere to these requirements. Make sure as a vendor you understand the requirements because your healthcare customer will be reliant on your understanding of the code to help create a secure destruction plan for their facility. The Joint Commission's limitation on shred bin size prioritizes fire safety first in the healthcare setting. By adhering to these guidelines, healthcare organizations can create a safe environment for both patients and staff.

iG

#### ABOUT THE AUTHOR



**Jennie Gift, CSDS** is i-SIGMA's Vice President of Member Services.



# The 1st Complete Guide for the Secure Destruction Industry

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# Meet the New Board

The association would like to thank all of the voting members who participated in this year's i-SIGMA Board of Directors Election. Voting was open from 1 February through 3 March 2024 for voting member representatives. The results have been tabulated and i-SIGMA is pleased to announce the full slate who will serve the membership for the coming year.

## **Elected Board Members for 2024:**

- Rick Jackson of American Document Services (Las Cruces, NM, USA) has been elected to the Office of President-Elect
- Scott Lagios of Morgan Records Management (Manchester, NH, USA) has been elected to the Office of Secretary
- Heather Fitzanko of Confidential Security (Peoria, IL, USA) has been elected as director
- Rod Ivey of RecordXpress (Coquitlam, BC) has been elected as director
- Karen Truebody of AGS Records Management (South Africa) has been elected as director
- Luke Westerman of Computer Recycling Center (Springfield, MO, USA) has been elected as director

## **Board Adjustments for 2024:**

- Brian Connelly of All Points Mobile Shredding (Stuart, FL, USA) automatically becomes Past President
- Gina Lentine of Legal Shred NY (Deer Park, NY, USA) automatically becomes President

# Executive Team

## President

### Gina Lentine

Legal Shred NY  
NAID AAA Certified  
Deer Park, NY, United States



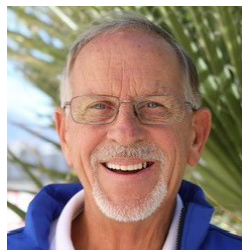
Gina Lentine has nearly 15 years of information governance experience. She currently works with the executive team for Legal Shred and its sister company, MedXwaste. Together these two organizations offer the secure data destruction of paper, ITAD, and Medical Waste as well as electronics recycling. Prior to this, Gina co-founded Assured Shred, which successfully operated for ten years until it was bought out. During this time, Gina's primary responsibilities included oversight of business development, marketing, and operations.

Gina has most recently served as Secretary on the i-SIGMA Board of Directors and participates on the Corporate Partner Engagement Committee. She has a long history of volunteering over the past decade and serving on numerous NAID committees and its board of directors, before continuing service with all under i-SIGMA. She also is a member and volunteer with the Daughters of the American Revolution.

## President-Elect

### Rick Jackson

American Document Services  
NAID AAA Certified  
PRISM Privacy+ Certified  
Las Cruces, NM, USA



Rick Jackson is an experienced leader and successful business owner who has dedicated his life to the service of others. Born and raised in Oklahoma, Rick spent the first decades of his adult life in service to his country as a soldier in the United States Army. He retired after 25 years as the Post Command Sergeant Major at White Sands Missile Range in New Mexico.

Soon after that, he founded American Document Services in Las Cruces, New Mexico, where he has been an active member of the local business community for more than 25 years.

As a leader in the Las Cruces business community, Rick has served as Chairman of the Board of Directors for the Greater Las Cruces Chamber of Commerce and Chairman of the Board

of Directors for the New Mexico Small Business Development Center's Statewide Advisory Board. He also serves as a Board member for Pioneer Bank (Las Cruces, NM), Advisory Board, Mesilla Valley Hospice (Las Cruces, NM), and Tresco, Inc. (Las Cruces, NM). He has and presently serves on numerous i-SIGMA committees. Rick is currently serving as a Director on the i-SIGMA Board of Directors. He has also served on numerous boards and committees for community non-profits over the past 23 years. In honor of his years of decorated military service, Rick was selected as the Civilian Aide to the Secretary of the Army for the State of New Mexico and has served in this position proudly for the past 7 years.

Rick has spent the past few years expanding the scanning/imaging technology in his business. Turning one-time scanning customers into recurring customers has been successful and increased his ROI and the company's bottom line. He is a firm believer that excellent customer service is the key to his success, and it has proven to be better than any advertising dollars ever spent.

## Immediate Past President

### Brian Connelly

All Points Mobile Shredding  
NAID AAA Certified  
Stuart, FL, United States



Brian Connelly is the owner and president of All Points Mobile Shredding & All Points Medical Waste. All Points is a family-owned and operated on-site document shredding, hard drive, media & product destruction company as well as a medical waste disposal and compliance company that has been serving South Florida since 1994. Brian was raised on the Treasure Coast. He attended the University of Florida, where he received his Bachelor of Science in Business Administration.

After graduation, Brian and his wife Dawn moved to Chicago where Brian was one of the top options traders on the floor of the Chicago Mercantile Exchange and the Chicago Board of Options Exchange. Brian traded Dow Jones Options for 10 years before moving back to South Florida with his family. Brian is a graduate of the Goldman Sach's 10,000 Small Business Program. He also sits on the Business Development Board for Seacoast National Bank.

# Executive Team

Brian became an i-SIGMA Board member in 2018, and shortly after was elected as the organization's Secretary. Brian has served on the Insurance Oversight Committee and was intimately involved in the merger of PRISM and NAID. In 2022, Brian was elected President-Elect of i-SIGMA. Brian and his wife Dawn have four children and live in Palm City. Brian enjoys spending time with his family, coaching his children's sports teams, and playing tennis and golf.

## Treasurer

### Gaines Garrett, CSDS

Secure Shredding and Recycling  
NAID AAA Certified  
Baton Rouge, LA, United States



Gaines Garrett, CSDS is the Chief Operating Officer of Secure Shredding and Recycling (SSR) and Dunlap Government Solutions (DGS). Since joining the family business in early 2017, Gaines has helped grow revenues more than 1000% and established SSR as one of the Southeast United States' largest independently owned shredding companies.

In 2021, Gaines led the acquisition of Landshark Shredding via the formation of a joint venture between SSR and DGS. DGS now holds more than 50 federal government contracts and works with more than 20 i-SIGMA certified teaming partners throughout the country to service our VA Hospitals. Gaines also holds the designation of Certified Secure Destruction Specialist.

In addition to his work in the secure destruction industry, Gaines has been an entrepreneur since his time in graduate school at Louisiana State University. He is a partner in several companies developing products and services across multiple industries.

Gaines graduated from LSU with a bachelor's degree in Biological Sciences in 2008 then went on to complete his MBA with a focus in Finance and Entrepreneurship in 2010. He and his wife Lauren have two children, Mai Frances (5) and Park (2).

## Secretary

### Scott Lagios

Morgan Records Management, LLC  
NAID AAA Certified  
Privacy+ Certified  
Manchester, NH, USA



Scott Lagios is an owner and Chief Operations Officer for Morgan Records Management, LLC headquartered in Nashua, New Hampshire. He joined the company as the Operations Manager in 2017. Morgan Records Management specializes in document storage, scanning, and shredding services along with digital Mailroom and BPO processes. MRM has a fully integrated medical department to assist patients and customers alike with all their medical records needs.

Scott is passionate about his work and fully embraces the "New England Hustle" style. Creating solutions and driving innovations to improve the daily lives of MRM's clients and employees are central to his drive. His work has been integral to MRM's exponential growth and navigational challenges; adding of new business lines, adapting to industry change, and navigating the post-COVID era, and an ownership transition.

Scott is a lifelong New Englander. He was born and raised in southern New Hampshire and currently resides in Milford with his wife Missy and their two sons, Mason and Cam. The boys keep them active and on the move! In his free time, Scott enjoys spending time golfing, skiing, and going on vacations with the family.

## Executive Director

### Nathan Campbell

i-SIGMA  
San Francisco, CA, United States



Nathan Campbell returns to the helm of the association as CEO after having served on the board of directors for NAID and PRISM International, the two trade associations that merged to form i-SIGMA in 2018. Prior to joining i-SIGMA, Nathan was the president of Rylyn Associates, offering business consulting plans. He brings more than 25 years of executive leadership, specifically in the information governance space, first from Recall and more recently Access. He is also a Stanford University Executive Program graduate.



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## Directors

### Jim Dowse

Time Shred Services  
NAID AAA Certified  
Hillside, NJ, USA



Jim Dowse is the COO of Time Shred Services. Jim has over 35 years' experience in the document management and document shredding industry and runs Time Shred Services with a staff of the most accomplished professionals in the document destruction industry. Under Jim's leadership Time Shred has grown to be the largest locally owned Document Shredding company in the New York City area. Since we are a local business, we have a vested interest in providing the residents and businesses in our community with the best shredding service possible. Jim recognized that there was a need for a better and more convenient document shredding service that provided customers with shredding services when they needed it Monday through Saturday and Time Shred was born. Jim is also a CSDS, Certified Secure Destruction Specialist. This is the highest individual certification for an individual in the document shredding industry.

### Heather Fitzanko

Confidential Security  
Peoria, IL, USA



Heather Fitzanko studied Business Management at Illinois Central College before coming to AAA Certified Confidential Security Corp in 2004. In 2010 she received her credentials as a Certified Secure Destruction Specialist (CSDS). Heather served on the CSDS Board of Regents from 2013 to 2022. What she enjoys most about her job is relationship building.

Heather is a Central Illinois native. She and her husband Steve have been married over 30 years and have been blessed with two children and two grandchildren. Heather loves the outdoors.

Her favorite pastimes include cycling, hiking, kayaking, or spending time with her family. She is also co-editor of the Illinois Valley Wheelm'n newsletter - a central Illinois cycling organization.

"What a fun industry! Where else can you be an expert in destroying things!"

### Stephen Halstensgard

Shred America/  
Carolina Shred  
NAID AAA Certified  
Fort Mill, SC, USA



Stephen grew up in Minnesota and moved to the Carolina's in 2003. After finishing some time at University of South Carolina Aiken, Stephen got his start in logistics management with Hardin Services Pest Control until 2010. The next six years were spent growing sales and operational experience in the custom woodworking field, until making a move to CSC ServiceWorks in 2016. During his time there built a new logistic program for their installation teams as well as helping manage the service department. Finally in May of 2018 he made the transition to a new and growing Carolina Shred, starting out as a Customer Service Representative and growing with the company as Shred America was born. Throughout the growth of Shred America, he has worked on route, service, billing and sales. He has taken his knowledge of all his past experiences and been able to apply them through the many new challenges the company has thrown his way.

Stephen's foundation is built on his wonderful wife Erin and their three children. Stephen and Erin were married on May 7, 2016, in Charlotte, NC. They enjoy the outdoors, spontaneous adventures and grilling out with friends and family. You can find them spending their off time at the softball field, golf course or the beach. Stephen grew up in a huge sports family and enjoys watching any sporting event, but especially anything Minnesota sports and University of South Carolina Gamecocks.

## Directors

### Rod Ivey

RecordXpress  
Coquitlam, BC



Rod Ivey boasts a decade of experience in the secure destruction industry. Presently, he is in charge of supervising the operations of three branches and providing support to an additional four branches in Alberta, Canada. Rod has actively contributed to his company's M&A endeavors, playing a pivotal role in successfully transitioning five acquisitions into the integrated entity now known as RecordXpress, under the umbrella of Best Shredding.

In addition to his operational responsibilities, Rod currently serves as the Chair of the Member Resolution Council. Over the course of his tenure, Rod has been actively involved in the Certification Support Committee and the Nominating Committee.

### Margaret Meier, CSDS

UltraShred Technologies Inc.  
NAID AAA Certified  
Jacksonville, FL, United States



Margaret Meier is President of UltraShred Technologies, a woman and minority-owned NAID AAA Certified Shredding Company – serving clients in FL, GA, and AL since 2000. Like many small business owners, she and her husband Walt have experienced the “wins” and “losses” the industry. She attributes her success to leveraging knowledge, tools, and resources available through i-SIGMA and Masterminds groups and being open to “better ways of doing things.” Trained as an educator with a master's degree, she is passionate about high-security, customer focus and staying ahead of the curve - continually studying, networking and searching and implementing best practices. Margaret believes strongly in caring for staff and clients alike thus building a reputation of caring. It also creates a strong team, the underpinnings of all flourishing businesses. She serves on various i-SIGMA committees including the Nominating Committee, Certification Support Committee which she Chairs, and as Director on the i-SIGMA Board for the third time.

### Michael Payton, CSDS

Access  
NAID AAA Certified  
Privacy+ Certified  
Woburn, MA, USA



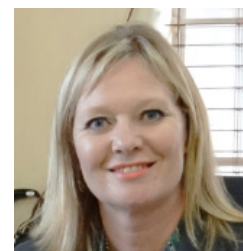
Michael Payton, CSDS is the Director of Operational Due Diligence for Access Information Management. Prior to joining Access, Michael spent 19 years in the industry at independent RIM companies.

Michael currently serves as chair of the i-SIGMA CSDS Board of Regents and the Privacy+ Committee. Michael is a former President of the Data Protection Association. In 2020, Michael was named I-SIGMA Co-Member Representative of the Year.

Michael has a BA in Human Resources Management and a minor in Industrial Technology from Western Kentucky University.

### Karen Truebody

AGS Records Management  
South Africa



Karen Truebody is a seasoned global leader with a proven track record of driving international business growth and expansion strategies for AGS Records Management. With over 25 years of experience in the Records Management industry, she brings a wealth of knowledge and expertise to her role as International Director.

In her capacity as Network Director, Karen is responsible for developing and executing comprehensive international strategies in Africa, Asia, Europe and the Caribbean to penetrate new markets, enhance brand presence, and maximize revenue streams. She has a deep understanding of global market dynamics, cultural nuances, and regulatory landscapes, allowing her to navigate complexities and capitalize on emerging opportunities effectively.

# Directors

Karen's leadership style is characterized by a strategic vision, an entrepreneurial mindset, and a strong focus on results. She is adept at building and nurturing relationships with key stakeholders, forging strategic partnerships, and driving sustainable growth in competitive markets.

Karen is a married mother with two gorgeous children and is based in Cape Town, South Africa.



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### Will Vasey

Jake, Connor & Crew  
Kitchener, ON, Canada

Will Vasey is the Sales Director for Jake, Connor & Crew. With over 15 years of sales and marketing experience combined with 10 years in the shredding and waste industries, Will is very familiar with the importance of a strong sales and marketing strategy within an organization.

As Sales Director for the leading manufacturer of shred bin and console containers, Will successfully manages the company's sales force working with shred and waste companies internationally. His expertise assists companies of all sizes from startups to large multinational organizations. With years of experience in providing the best container solutions worldwide for shredding and waste applications, his knowledge and ability to provide answers and direction are valued and respected by the industry.



### Luke Westerman

Computer Recycling Center  
Springfield, MO, USA

Luke Westerman, a dynamic entrepreneur, is the driving force behind Computer Recycling Center and Big Bear Shredding. With a passion for sustainability and a keen eye for business opportunities, Luke established these ventures to address the pressing need for responsible electronic waste management. His dedication to environmental conservation and data security fuels the success of his enterprises, providing essential services to individuals and businesses alike. Through innovative solutions and a commitment to ethical practices, Luke Westerman continues to lead the way in promoting eco-friendly business practices while ensuring the safe disposal of electronic devices and sensitive information.



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The logo features the text "i-SIGMA Impact Awards" in a gold, serif font, centered within a large, glowing gold circle. The background is a dark blue gradient with golden light rays and bokeh effects.

# *i*-SIGMA<sup>®</sup> Impact Awards

## **Discover the Latest Industry Innovations for Improving Your Business**

The i-SIGMA Impact Awards, now in its second year, were created to better showcase and acknowledge the new and innovative products and services offered within the industry.

i-SIGMA is proud to have received multiple submissions, creating healthy competition in the following categories:

- **2024 i-SIGMA Information Disposition Impact Award**
- **2024 i-SIGMA Records Information Management Impact Award**
- **2024 i-SIGMA Operational Impact Award**
- **2024 i-SIGMA Information Governance Impact Award**

Stop by all the booths in the Expo at the 2024 i-SIGMA Conference and Expo to see first-hand all of the fantastic entries, which could bring marked improvements to your business.

Here is a sneak peek at what you will find:

## Information Disposition Impact

**Product Name: REGAL Roll A-Way**



Release Date: 21 November 2023

Introducing the new REGAL Roll A-Way. The most convenient shred cabinet in the industry. It is built for the new office environment. The REGAL Roll A-Way is a lightweight, practical cabinet. It has the proven features of the REGAL console with industry first rolling casters and an easy to service wooden box.

Stop by Booth #507



**Product Name: 4-Wheel Caster Kit**



Release Date: 9 June 2023

Revolutionize your shredding operations with our latest innovation! Designed with input from industry experts, our product delivers unparalleled durability, safety, and efficiency. Say goodbye to compromised integrity and hello to superior stability and ease of service. Upgrade your equipment today and experience the difference!

Preinstalled on new carts for quicker deployment

Ability to retrofit existing bins in the field

Product can be shipped via courier

Manufactured in North America

Easy to install or remove

Stop by Booth #424



# Information Disposition Impact *continued*

**Product Name: ST-5/ST-8 Dual Chamber HD/SSD Data Destruction Shredders**



Release Date: 1 February 2024

Shredding paper might not be enough, and you're trying to get a leg up on your competition in a new way. If that's the case, then including Shred-Tech's ST-5 Dual Chamber Data Destruction Shredder could be the ticket to your success. The data destruction shredder adds a new revenue stream to your business by offering shredding services for hard drives and solid-state drives. Want to take it a step further? The next generation ST-8 Dual Chamber mobile solution creates the opportunity for processors to scale quickly based on increased and growing demands.

Stop by Booth #520



**Product Name: 32 Gallon Hard Drive Collection Cart**



Release Date: 1 May 2023

Exclusive to Jake, Connor & Crew®, our Pedigree Series™ Document Protection carts provide a new standard of security, durability, and versatility for the shredding industry. Innovative design features maximize security while minimizing cost. Newest to the pack is the 32 Gallon Hard Drive Collection cart now making it easier to efficiently and securely collect your e-waste for destruction.

Stop by Booth #400



# Records Information Management Impact

Product Name: O'Neil Stratus 7.2 - Hosted



Release Date: 29 July 2023

O'Neil Stratus 7/2 - Hosted is a cloud-based operating platform that securely amplifies records and information management center financial and operational performance.

Stop by Booth #506



# Operational Impact

Product Name: REGAL Ergo Cabinet Enhanced Hinge System



Release Date: 23 April 2023

Attention to detail; the REGAL 35" Ergo Cabinets have an enhanced hinge system. No shred cabinet in the industry can boast a more robust hinge system than the REGAL Ergo Cabinets. Built for durability with the highest quality in mind, REGAL has enhanced the hinge system with 28 screws. This is more an any competitor. The REGAL is built to last.

Stop by Booth #507



# Operational Impact *continued*

## Product Name: Data Capture System



Release Date: 24 May 2023

The system features a touchscreen display integrated with a versatile program, enabling seamless operation. You can effortlessly scan the serial number, capture a still image, and record a video of the drive during shredding. This adaptable data capture system offers various modes: shredding without data capture, scan-only, scan and photograph, or the complete process including all functions. This flexibility ensures a tailored approach to meet your specific shredding needs.

Stop by Booth #308



## Product Name: 4-Wheel Caster Kit



Release Date: 9 June 2023

Revolutionize your shredding operations with our latest innovation! Designed with input from industry experts, our product delivers unparalleled durability, safety, and efficiency. Say goodbye to compromised integrity and hello to superior stability and ease of service. Upgrade your equipment today and experience the difference!

Preinstalled on new carts for quicker deployment

Ability to retrofit existing bins in the field

Product can be shipped via courier

Manufactured in North America

Easy to install or remove

Stop by Booth #424



# Operational Impact *continued*

**Product Name: The DataBot**



Release Date: 13 June 2022

Solving the Labor Cost Problem

Prohibitive labor costs can override the implementation of proper erasure & disposal of devices. It takes about 8 minutes to destroy 1 cellphone with an internal battery - with The Databot it's 8 seconds. Multiply that by thousands of devices & you will save 100's of thousands of dollars on labor annually. Now you can destroy devices properly in house at a fraction of the cost. Plus, we will pay you \$4.00 / pound for cell phones & \$1.00 /pound for tablets or fair value. The Databot will pay for itself 10 fold - whether that is measured based on mitigating the risk of a data leak or a fire, reducing the cost of labor, or with us buying your destroyed devices back from you.

Stop by Booth #622



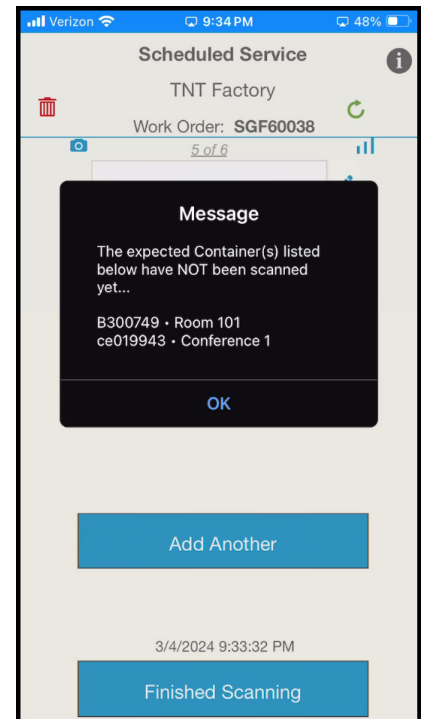
**Product Name: Q-Shred - Now With 100% Inventory Validation**



Release Date: 1 February 2024

Q-Shred 100% Inventory Control means no more missed bins – ever! This software enhancement enforces that every bin is accounted for, eliminated missed service, double service, or lost bins. It also means fully automated Certificates of Destruction and Invoices that are in your customer's hands before your truck has left their parking lot. ShredMetrics will present a Case Study on 100% Inventory Control on Thursday morning at 10:15 in Governors Chamber D.

Stop by Booth #324



## Operational Impact *continued*

**Product Name: Shred-Tech Preventative Maintenance (Shred-Tech Connect)**



Release Date: January 10 2023

Real-time onboard preventative maintenance notifications show the operator when service is due, in order to minimize downtime. Additionally, it can be combined with Shred-Tech Connect to be displayed anywhere with an internet browser which allows for easy accessibility and visibility for your business operations.

Stop by Booth #520



## IG Impact

**Product Name: 4-Wheel Caster Kit**



Release Date: 9 June 2023

Revolutionize your shredding operations with our latest innovation! Designed with input from industry experts, our product delivers unparalleled durability, safety, and efficiency. Say goodbye to compromised integrity and hello to superior stability and ease of service. Upgrade your equipment today and experience the difference!

Preinstalled on new carts for quicker deployment

Ability to retrofit existing bins in the field

Product can be shipped via courier

Manufactured in North America

Easy to install or remove

Stop by Booth #424



**Product Name: Mobile collection vehicle RL-520 EC/composite**

Release Date: 3 April 2023

Alongside our FRP and Aluminum selections, Shredfast now presents the innovative TransCore composite as a body material option for our document collection vehicles – a pioneering move in our sector. TransCore offers a lightweight, durable, and environmentally friendly alternative to materials like FRP, which tend to be heavier and prone to decay. This cutting-edge solution meets vehicle fire ratings, with no bond line, ensuring both reliability and sustainability.

Stop by Booth #433/306

**Product Name: MDX-4 Mobile Shredding System**

Release Date: 10 December 2023

The MDX-4 Mobile Shredding truck is a revolutionary dual-mode shredding system that offers unparalleled convenience, allowing customers to effortlessly switch between standard and high-security modes at the push of a button, without the hassle of screens. With a P4 shred size in high security mode and a P2 shred size in standard mode, the MDX-4 is the epitome of sophistication for businesses that prioritize shred size.

Stop by Booth #520



The logo features the text "i-SIGMA Impact Awards" in a gold, serif font. The word "i-SIGMA" is on the top line, "Impact" is on the second line, and "Awards" is on the third line. A registered trademark symbol (®) is located to the upper right of "i-SIGMA". The text is centered within a large, glowing gold circle that has a bright light flare at its base. The background is dark blue with golden bokeh lights and lens flare effects.

# i-SIGMA<sup>®</sup> Impact Awards

Winners of the 2024 i-SIGMA Impact Awards will be announced during the opening Keynote presentation and all entries will be displayed in the Expo. Discover which new industry innovations will best assist your business this year and which will be designated as “award winning” by a panel of industry judges.





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# 2024 i-SIGMA Conference & Expo Exhibitors

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Allegheny Shredders	500	Honigman	215
Alpine Shredders Limited	706	i-SIGMA	100
Ameri-Shred Corp	308	Infiniti HR	209
American Baler Company	503	Inquirehire	330
American Container Equipment & Supplies	507	Jake, Connor & Crew	400
American Fiber Services	231	Keap	607
AMS Store and Shred, LLC	509	Keith Mfg. Co.	320
Authentically American	600	NetGain SEO	312
B E Equipment	309	O'Neil Software, Inc.	408/506
Bins4 Shredding	424	Opportunity Enterprises	333
BMO Transportation Finance	609	REB Storage Systems, Intl	615
Commodity Resource & Environmental Inc.	617	RiskPoint Insurance Advisors	227
Cook Paper Recycling Corporation	708	Shred-Tech	520
CSR Privacy Solutions, Inc.	318	Shredfast, Inc.   ShredSupply, Inc.	306/432
Culture to Cash	233	ShredMetrics, LLC	324
DataBot	207	Shred Nations	307
DHS	501	Softthinks Technologies	608
DocuData Software, Inc.	331	Toter (Waste Equip)	606
Ez Tippers Mfg.	332	TransLease, Inc	430
Ezshred Software Systems	621	Vecoplan, LLC	629

\*Exhibitors listed at the time of publication. Visit [www.isigmaconf.org](http://www.isigmaconf.org) for the most current list.



## 3r Machinery and Screenpod Join Forces in Strategic Partnership to Revolutionize Waste Management Solutions



Raleigh North Carolina, February 1, 2024 — In a groundbreaking collaboration, 3r Machinery by Shred-Tech, an i-SIGMA Corporate Partner and a provider of waste management equipment, and Screenpod Design & Manufacturing, a pioneer in material processing solutions, proudly announce an exclusive partnership set to elevate the 3R-Machinery product offering.

Screenpod & 3R-Machinery by Shred-Tech Announce Exclusive Partnership for Distribution in North America. 3R-Machinery will be distributing the Screenpod range of density separation, dust control, and recycling machines many of which will complement the current 3R machinery lineup and enrich our green initiative.

Established in 2013, Screenpod produce a comprehensive portfolio of unique & innovative products for the global recycling industry. Tailored for enhancing your existing machine operations, specialty items such as the dust cannon, PortaVac, and Airvac are meticulously crafted to elevate cleanliness, safety, and efficiency.

The collaboration between 3R-Machinery and Screenpod brings together two dedicated recycling industry entities, each known for their commitment to service, quality, innovation, and customer success. This strategic alliance aims to leverage the unique strengths of both companies, providing clients with state-of-the-art solutions for efficient waste handling, recycling, and material processing.

### Key Highlights

#### Comprehensive Waste Solutions:

This partnership enables the integration of 3R-Machinery's robust waste management equipment with Screenpod's advanced material separation technologies. Clients will benefit from a comprehensive suite of solutions that streamline waste handling and reduction processes, improve recycling efficiency, and minimize environmental impact.

#### North American Market Access:

The combined presence grants 3R-Machinery a larger product assortment and Screenpod expanded market access for their innovative solutions. Clients throughout North America can now access a broader range of high-quality products and services to meet their waste management needs.

#### Shared Commitment to Sustainability:

Both companies share a commitment to environmental stewardship. The partnership will focus on distributing eco-friendly solutions that contribute to the reduction of waste and promote a circular economy.

"We are thrilled about this partnership and the potential it holds for revolutionizing waste management. By combining our expertise with Screenpod's cutting-edge solutions, we aim to set new industry standards, build new and lasting relationships, and contribute significantly to a more sustainable future."

#### Allen Hyman – 3R-Machinery Business Manager

"This collaboration is a testament to our shared vision of advancing material processing solutions globally. We are excited about the impact our joint efforts will have on the industry, promoting efficiency, innovation, and responsible waste management practices."

#### Leon Connolly – Screenpod Sales Manager

Both companies are excited about the possibilities this collaboration brings and look forward to substantial growth in the near future.

For media inquiries or further information, please contact:

Ben Street  
Marketing Manager  
bstreet@shred-tech.com

About 3r Machinery | 3R-Machinery is the proud distributor of high-quality industrial machines in North America, dedicated to powering the shredding equipment and heavy equipment industry from coast to coast. As a division of Shred-Tech, the mobile and industrial shredder manufacturer with the largest global footprint, 3R-Machinery helps to grow and serve the shredding and recycling industry across North America with not only high-power shredding solutions, but also complete service and support for our dealers.

To learn more visit <https://3rmachinery.com/about-us/>

About Screenpod | Established in 2013, Screenpod Design & Manufacturing produce a comprehensive portfolio of unique & innovative products renowned for their outstanding performance and durability at our headquarters in Dungannon, Co. Tyrone.

From humble beginnings, we have rapidly gained an acclaimed name for our exceptional range of machines and continue to build upon this foundation by striving forward with relentless research and development to further forge our reputation for creating world class products.

To learn more visit <https://www.screenpod.co.uk/about-screenpod/>

iG

# Find What Your Business Needs



The i-SIGMA Buyers' Guide is a handy directory of information destruction product and service suppliers.

These companies invest in our industry and are, therefore, dedicated to supporting the success of your business.

***Make sound business decisions - support vendors who support the industry.***

## Use the Buyers' Guide

Find Products & Services at  
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# WELCOME NEW MEMBERS

## New i-SIGMA Service Provider Members

Arctic Shred of Anchorage, AK, USA  
B.W. Recycling Inc in Fort Lauderdale, FL, USA  
C&I Electronics, LLC Evansville, IN, USA  
Corridor Recycling of Long Beach, CA, USA  
Direct Resource Management Inc. of Livermore, CA, USA  
Eggleston of Norfolk, VA, USA  
Garten Services, Inc in Salem, OR, USA  
Great White Destruction of Meath, Ireland  
Homeboy Electronics Recycling of Commerce, CA, USA  
Hudson Community Enterprises of Jersey City, NJ, USA  
Innovative Office Systems of Lufkin, TX, USA  
Integrtrade LLC Fresno, CA, USA  
KnightHorst Shredding LLC in Nashville, TN, USA  
Marcells Paper & Metal Inc. in Chicago, IL, USA  
Office Source Inc. of Fenton, MO, USA  
Secure Erase, LLC Boise, ID, USA  
Secure ITAD Services of Houston, TX, USA  
Waste Detect New South Wales, AU  
White Glove IT of Miami Beach, FL, USA



## New NAID AAA Certified Members

3C Environmental Solutions, Inc. in Carrollton, TX, USA  
Access CIG, LLC of Louisville, KY, USA  
AcuShred LLC of Hackensack, NJ, USA  
All Green Electronics Recycling of Garden Grove, CA, USA  
Ecosafe Shredding and Recycling LLC of East Helena, MT, USA  
EcoTech Electronics LLC of Peoria, AZ, USA  
eCycleSecure of Charlotte, NC, USA  
KnightHorst Shredding, LLC of Nashville, TN, USA  
Marcells Paper and Metal, Inc. in Chicago, IL, USA  
Northbay Networks of Emeryville, CA, USA  
PCs for People of Oak Lawn, IL, USA  
Peninsula Services All Shred in Bremerton, WA, USA  
RCube a Division of Shred-X in Warragamba, NSW Australia  
Renewed Solutions, LLC of Addison, TX, USA  
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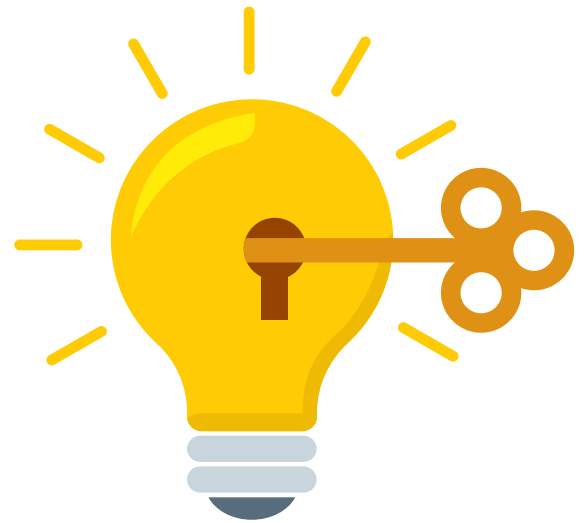
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## UPCOMING EVENTS

### i-SIGMA Annual Conference

3-5 April, 2024  
Gaylord Opryland  
Nashville, TN, USA

[www.isigmaonline.org](http://www.isigmaonline.org)

### Webinars

Check Online for Upcoming Offerings

For more details about i-SIGMA events, visit [www.isigmaonline.org](http://www.isigmaonline.org)

## CLASSIFIED ADS

Want to place a classified ad for used equipment, trucks, or shelving and racking? The iG Direct™, the bimonthly e-newsletter for i-SIGMA, is the perfect outlet to spread the word. For \$99, Service Provider Members may place an ad that will be seen by subscribers in the secure data destruction and records and information management industry. Your ad will contain an email link of your choice and an image of the item you are selling. Run the listing in additional issues for just \$50 per issue.

Contact [advertising@isigmaonline.org](mailto:advertising@isigmaonline.org).

Remember, i-SIGMA not only reports the news about the secure data destruction and RIM industry, it makes the news.

Contact [media@isigmaonline.org](mailto:media@isigmaonline.org).

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